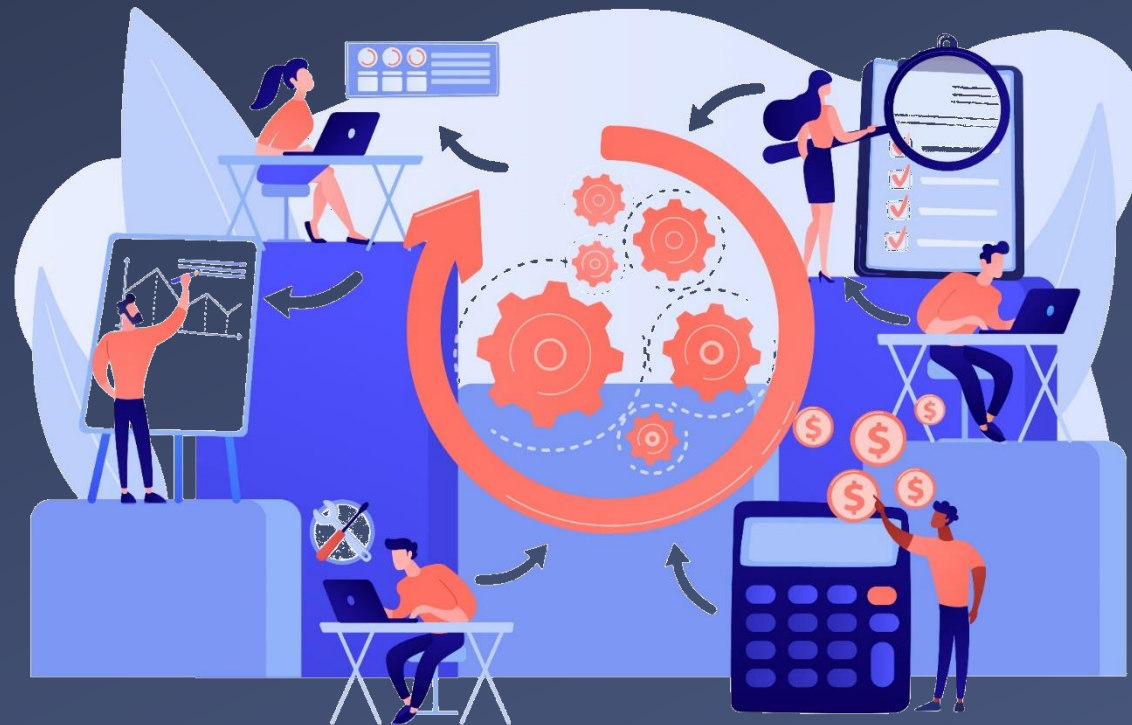


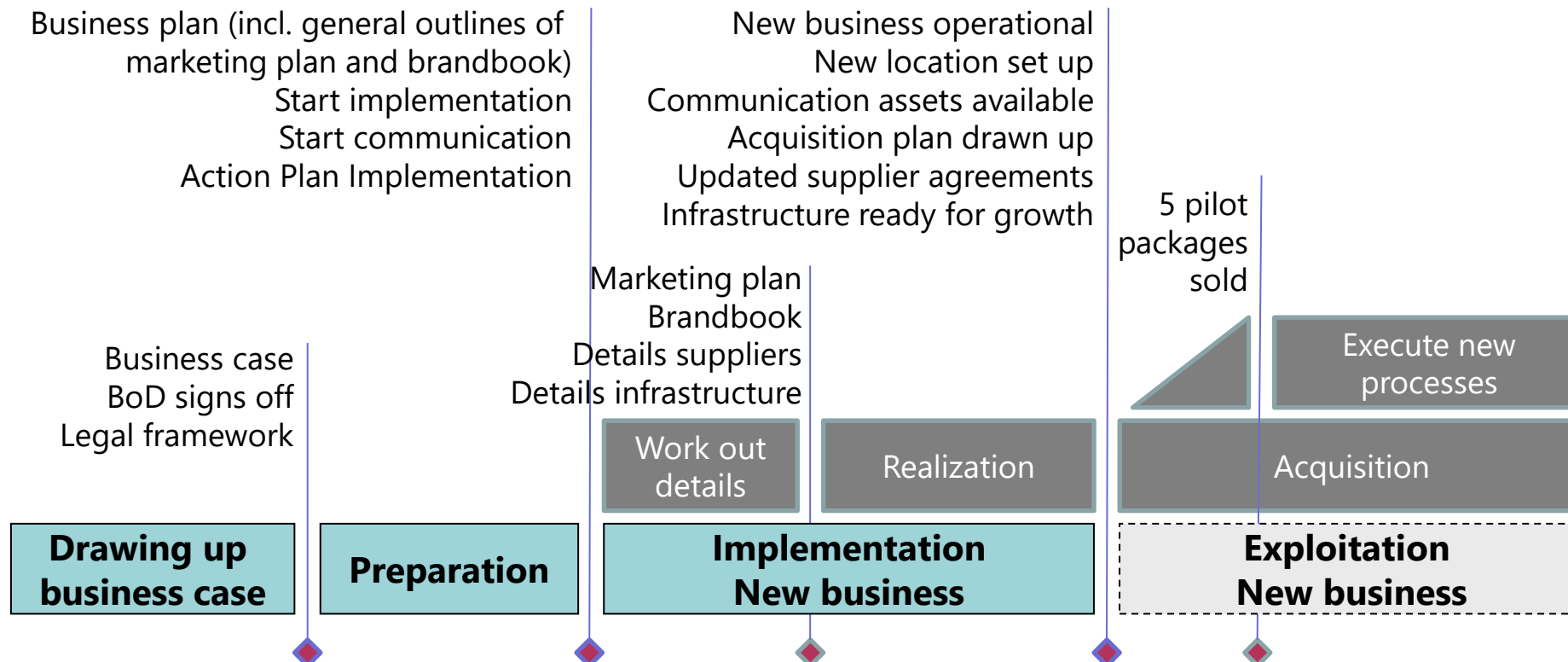
# PCP examples

1



# PCP examples: spin-off business to introduce a new service

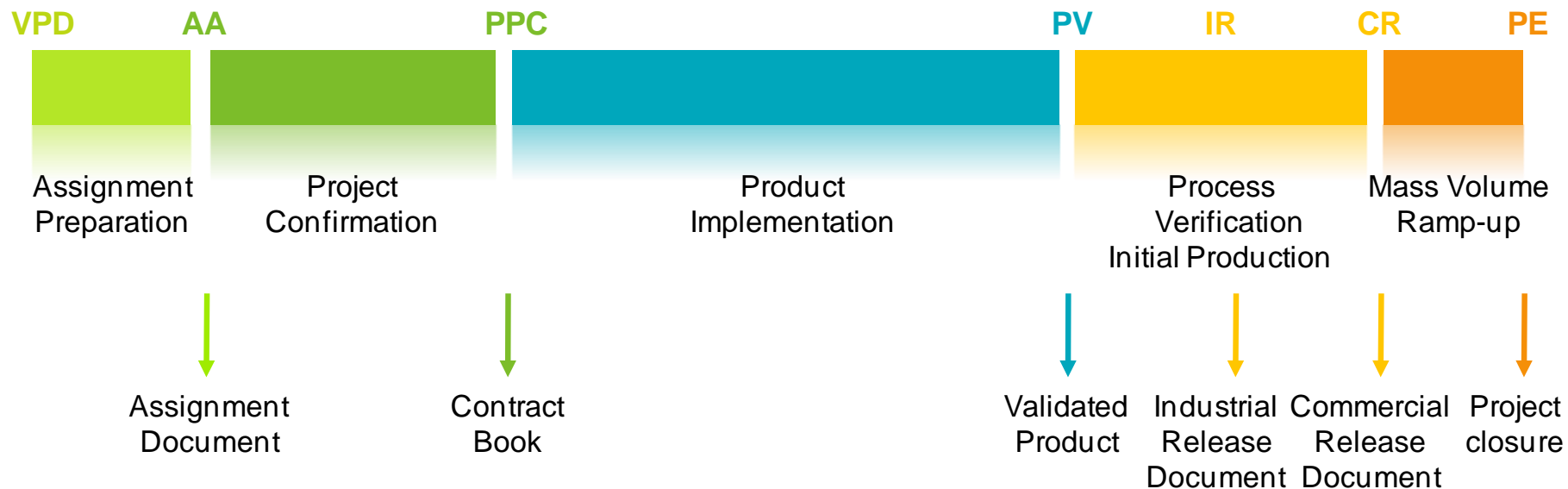
## Spin-off business to introduce a new service on the market



Source: Ordina, 2003

# PCP examples: Philips IPD 2008 (1/7)

## The IPD top-level model (Integrated Product Development) **PHILIPS**



VPD	Value Proposition Debriefing
AA	Assignment Agreed
PPC	Project Plan Committed
PV	Product Validated
IR	Industrial Release
CR	Commercial Release
PE	Project End

Source: Philips, 2008

# PCP examples: Philips IPD 2008 (2/7)

## Assignment Preparation phase

- Define customer requirements and CTQs
- Evaluate the possible concepts for the product
- Evaluate supplier risks
- Formulate the project assignment

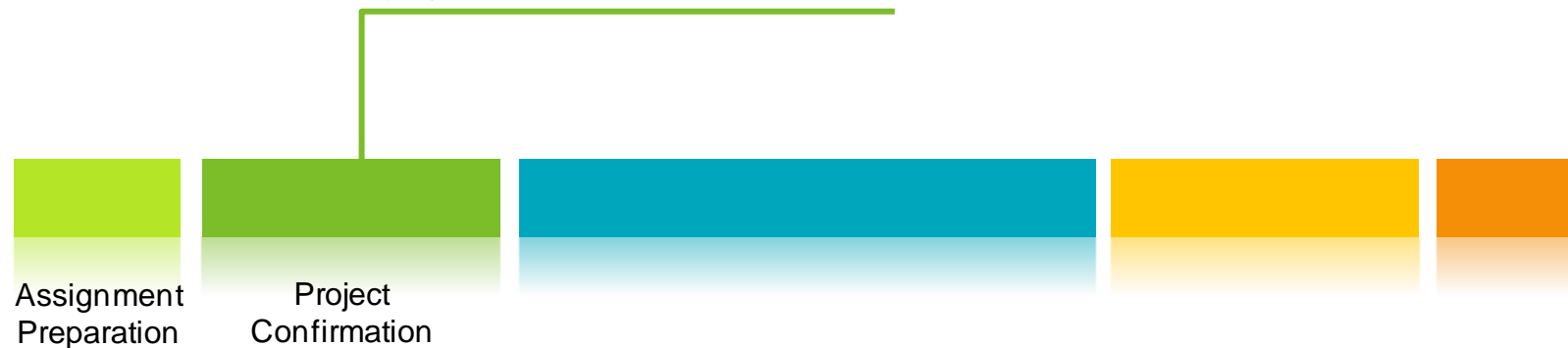


Source: Philips, 2008

# PCP examples: Philips IPD 2008 (3/7)

## Project Confirmation phase

- Define the detailed product and customer care requirements for the chosen concept and functional solutions
- Make the detailed project plan
- Prepare the contract between the top-level owner and the project team



Source: Philips, 2008

# PCP examples: Philips IPD 2008 (4/7)

## Product Implementation

- Design and implement the product
- Build representative prototypes and prove the full functionality
- Test on system level
- Product is validated by end-user representatives



Source: Philips, 2008

# PCP examples: Philips IPD 2008 (5/7)

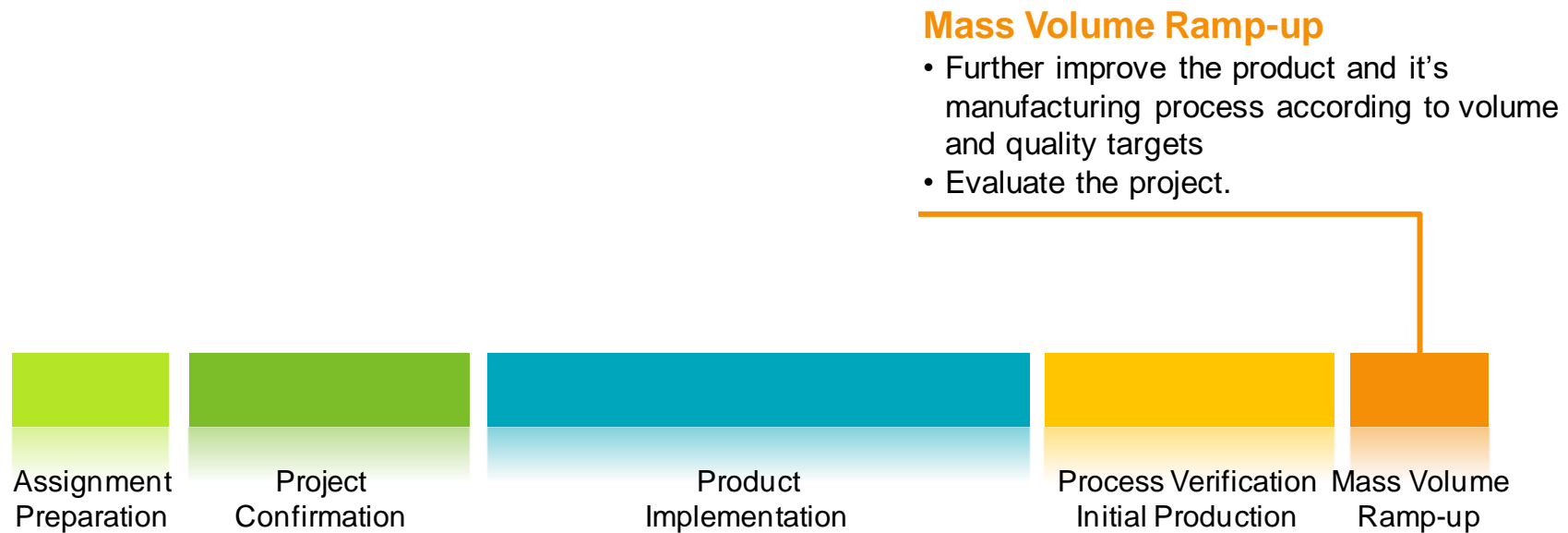
## Process Verification and Initial Production

- Prove the product's manufacturability
- Release the software
- Initial production with proven quality levels
- Validate the customer requirements with production equivalent products
- Production is able to deliver pre-launch volumes.



Source: Philips, 2008

# PCP examples: Philips IPD 2008 (6/7)



Source: Philips, 2008



# PCP examples: Philips IPD 2008 (7/7)

## Value Proposition

### Debriefing

- Strategic Marketing Plan(3yr)
- VPH approved, incl. RtB proposed
- Customer Requirement Spec proposed, incl. VOC-Tree and SET requirements
- Design domain direction

## Project Plan Committed

- Committed project plan incl. budget, planning, FRS approved, all CTQs, quality plan, Consumer Care book, project risk report, IPR assessment
- SET requirements and plan approved
- Business Plan approved
- Product concept proven
- Design spec incl. final Make Up Sheet
- GPAs signed

## Commercial Release

- Capabilities and Reliability proven
- Simplicity Experience Tool summary approved
- Manufacturing Process released
- Consumer Care package
- Commercially Released products
- Project learnings
- Knowledge base updated

VPD

AA

PPC

PV

IR

CR

PE

Assignment  
Preparation

Project  
Confirmation

Product  
Implementation

Process Verification  
Initial Production

Mass Volume  
Ramp-up

### Assignment Agreed

- Assignment Agreed
- VPH incl. RtB approved
- Customer Requirement Spec. incl. VOC approved
- Supplier Risk Assessment 2

### Product Validated

- Product verified and validated (Maturity grid)
- Parts list at Maturity Stage 3
- Pre-commercial samples
- Supplier contract compliance verified

### Industrial Release

- Trial-run done
- Tools & components released
- Hand-over of responsibility to EMS/CMS supplier

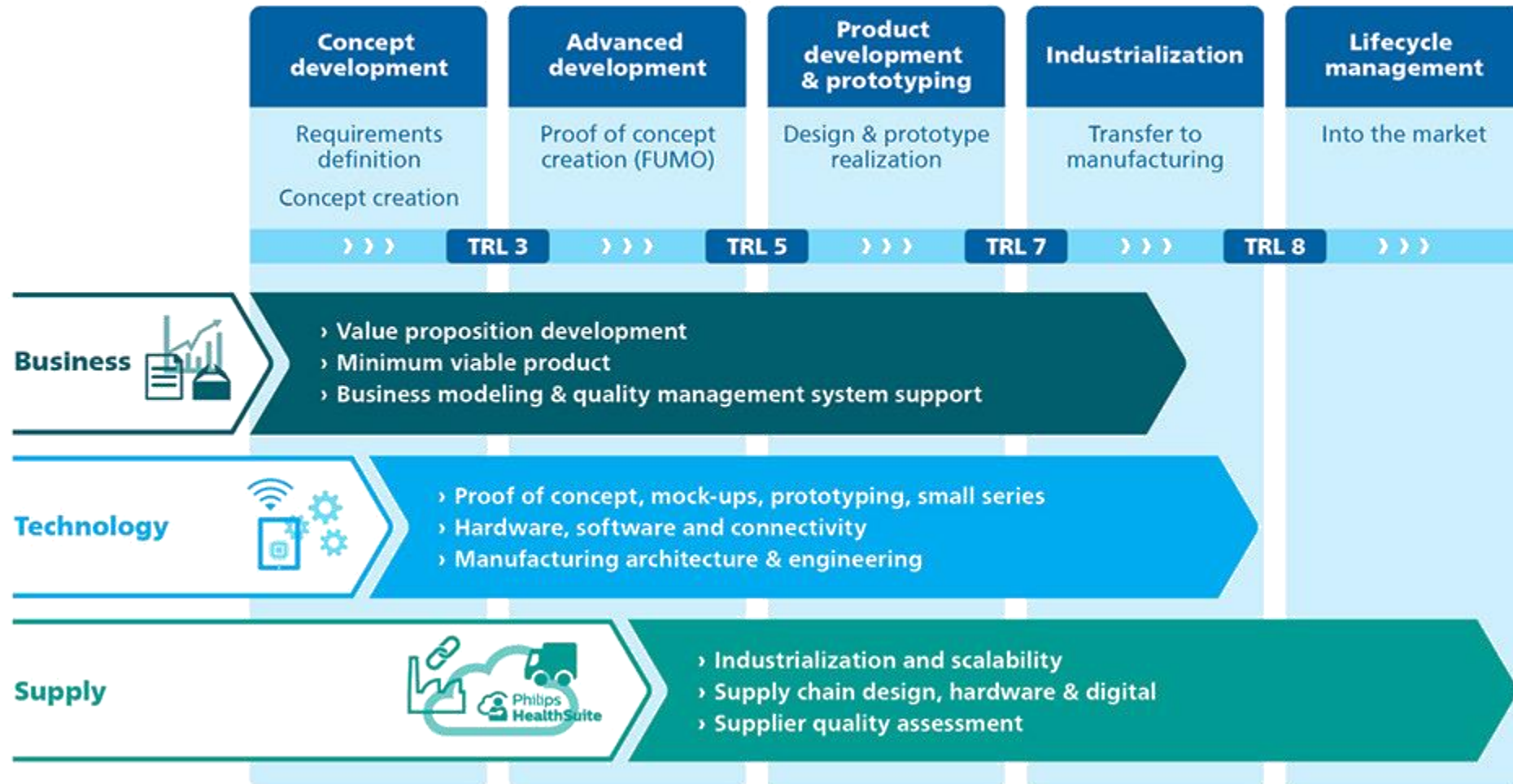
### Project End

- Open waivers solved
- Mass production released

Source: Philips, 2008

# PCP examples: Philips Engineering Solutions 2023

Design, develop, deliver **your innovation**

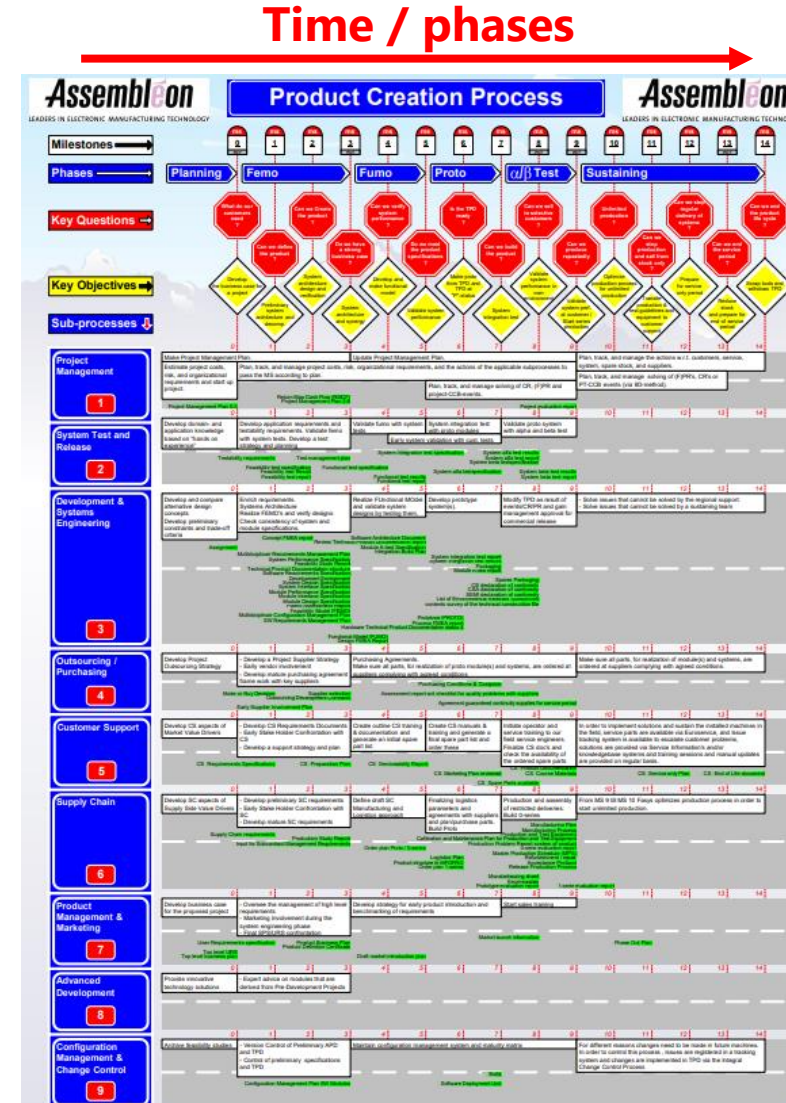


Source: Philips, 2023

# PCP examples: Assembléon PCP 2008 (1/2)

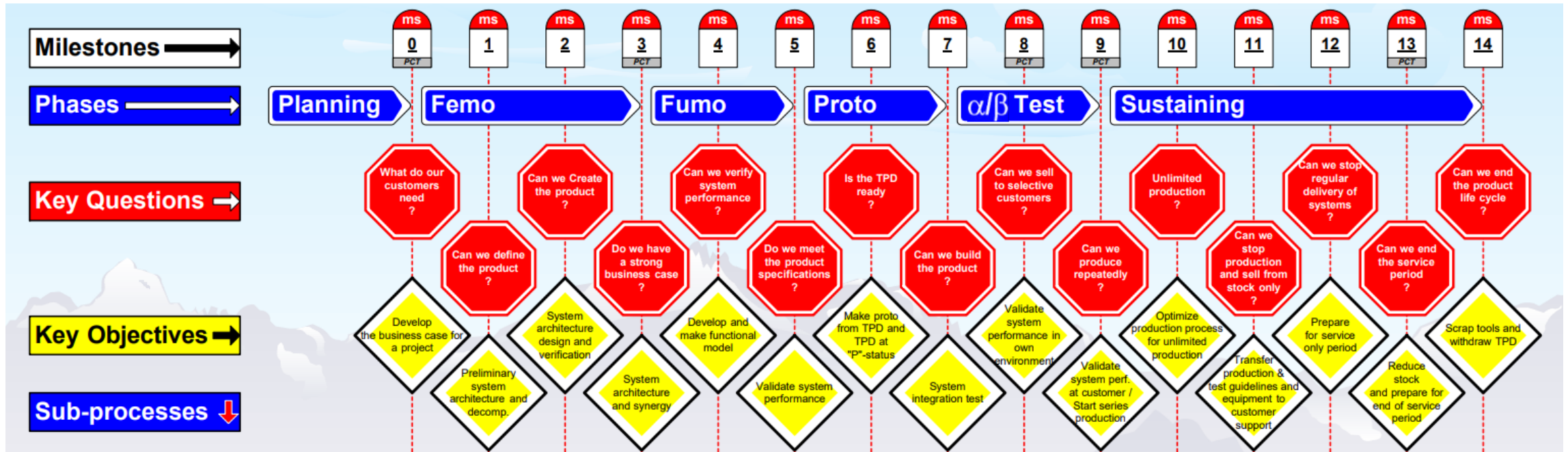
Project Management  
 System test and Release  
 Development & Systems Engineering  
 Outsourcing / Purchasing  
 Customer Support  
 Supply Chain  
 Product Management & Marketing  
 Advanced Development  
 Configuration Management & Change Control

Department within organization



Source: Assembléon, 2008

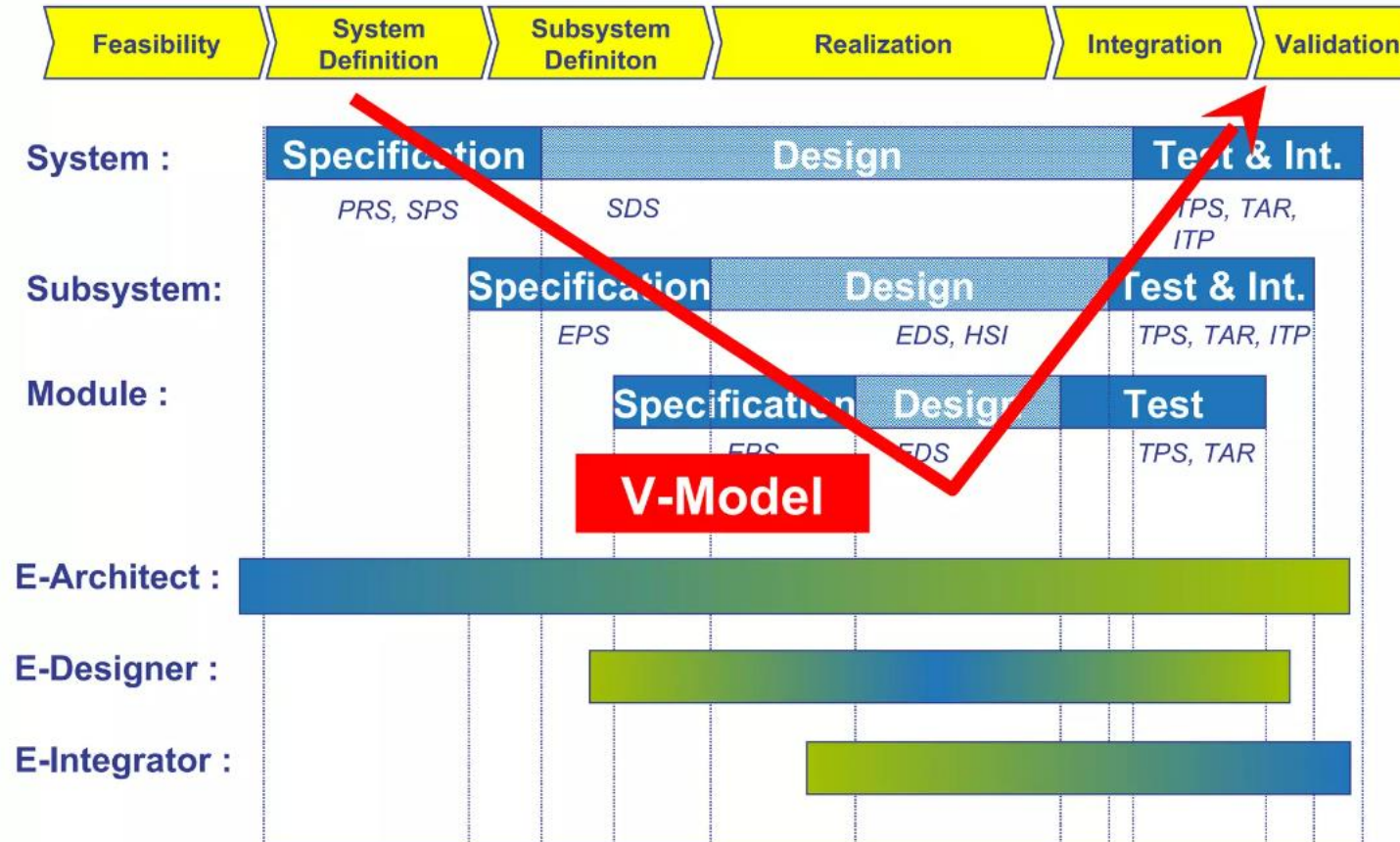
# PCP examples: Assembléon PCP 2008 (2/2)



Source: Assembléon, 2008



# PCP ASML: System decomposition from Electronics perspective

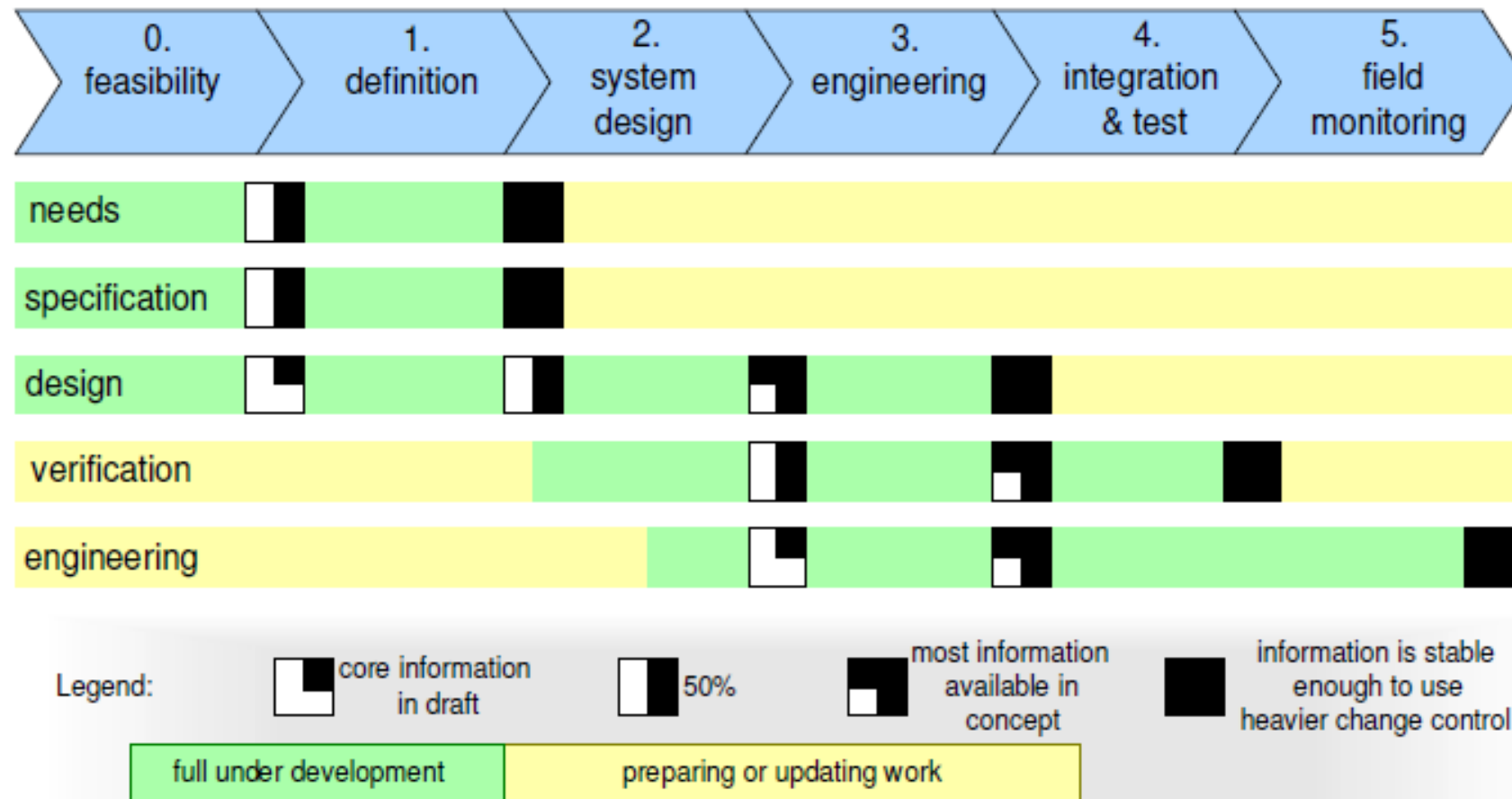


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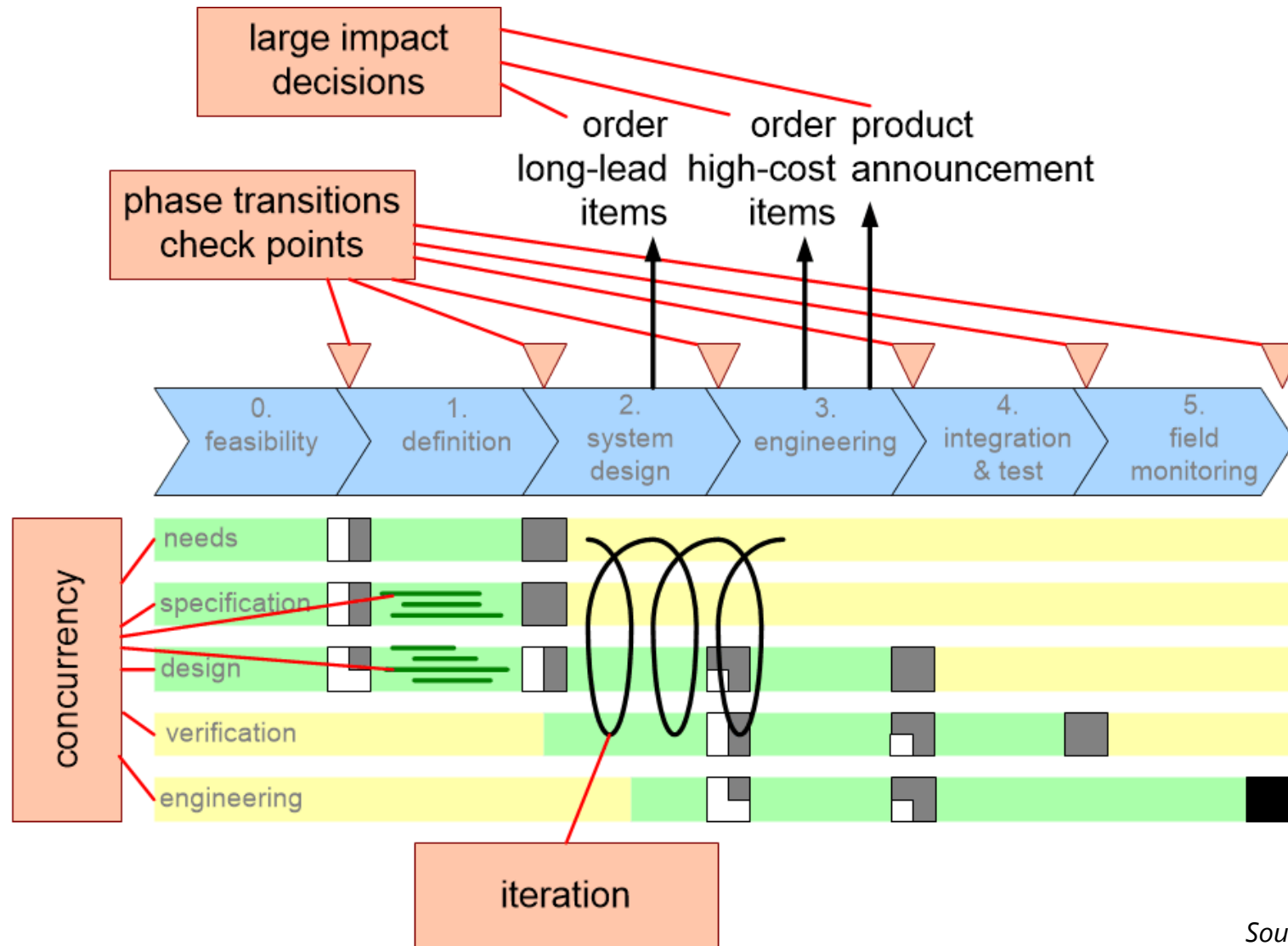
Source: ASML, 2010

# PCP: concurrent engineering (1/2)



Source: Gaudí Systems Architecting, 2010

# PCP: concurrent engineering (2/2)



Source: Gaudí Systems Architecting, 2010



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